

account manager •

r//evolution is seeking a talented Account Manager to join their award-winning Communications and Content team.

ABOUT THE ROLE

As Account Manager your role is to deliver a first class, proactive service to clients across a range of business sectors, both B2B and B2C. You will advise your clients on the best ways to achieve their business goals through effective engagement of their prospective and existing clients across owned and earned channels.

Curious about the day-to-day? Here is what you could be doing on a daily basis:

- Develop excellent relationships with your clients, by being proactive, intelligent, thoughtful and creative
- Deliver first class services to your clients, from strategy to evaluation
- Work with colleagues to provide the best service for your clients
- Contribute to Comms proposals, tenders and develop winning pitches
- Prepare and write inspiring, readable, well-researched and accurate content
- Develop fantastic relationships with editors and other influencers
- Sell in features and stories in a highly pro-active way, to maximize coverage
- Provide accurate copy editing for a variety of media channels
- Utilise all media channels to maximize brand profiles
- Present impact reports to clients

- Grow r//evolution's regional and national profile
- Have a commercial approach to work management, planning, tracking and delivery
- Become an integral member of the r//evolution team, by contributing to all our work, whilst focusing on and delivering an outstanding Communications offer.
- Be a brand ambassador for r//evolution, representing the business at events, networking effectively and proactively developing work opportunities and other relationships.
- Where necessary manage other staff to grow an effective, engaged and profitable team.

r//evolution is a flexible, dynamic agency with a client-centric ethos. As such it is impossible to list all the responsibilities and duties you will be asked to perform, but this document provides a reference point for core responsibilities.

r//evolution's office is in Gateshead, Tyne & Wear. This will be the main base for the role, but you will travel to clients premises as work requires.

Curious if you're a fit? Here are some of the skillsets that we're looking for:

- Excellent spoken and written English
- The ability to create exceptional working relationships
- Previous successful experience in a PR/Communications role
- The ability and desire to work in a fast-paced challenging environment
- The desire to meet and exceed measurable performance goals



- The desire to constantly improve, learning new skills and ways of working
- A fanatical attention to detail
- Great teamwork skills
- A flexible, can do attitude
- Strong organizational, IT and time management skills
- Tons of energy, passion, humour, compassion, and enthusiasm
- An honours Bachelors Degree
- Clean driver's license and car available for work

In exchange, you can expect to receive the following benefits;

- A competitive salary, plus financial rewards for meeting business goals
- The opportunity to progress within r//evolution's structure
- Pension
- Health Insurance
- Laptop
- 20 days holidays (plus 3 discretionary days over the Christmas period)
- Gym Benefit
- CPD time allocation.

GET IN TOUCH

0191 499 8415
more@r-evolution.co.uk